

**PROCUREMENT OF EQUIPMENT FOR BIOSENSE INSTITUTE IN
NOVI SAD, SERBIA
(PROCUREMENT NO. IOP/58-2021/RD)**

Clarification no. 1

Issued on May 10, 2022

Regarding the list of questions that the Purchaser, Public Investment Management Office Belgrade, No. 11 Nemanjina street, has received from the potential bidders, concerning the procurement procedure: Equipment for Biosense Institute in Novi Sad, Serbia no. IOP/58-2021/RD, we give you the following answers:

Question 1:

Lot 12 - Mass Spectrometry,

We need clarifications regarding Manufacturer authorization text given in tender documentation on pages 62. Text in this authorization is not acceptable for Manufacturer of goods.

Please clarify is it possible to submit Manufacturer declaration/authorization with text that essentially covers requested authorization text, but in wording that is acceptable for manufacturer? This type of declaration/authorization was accepted in previous tender published by Public Investment Management Office and financed by EIB. Text of such authorization is approved by commercial and legal department of manufacturer and is given below.

This territory is covered by Designated Reseller (distributor) and this company is acting in its name not as agent or representative of manufacturer. Distributor is in contractual obligation for sales and after sales support.

Text of declaration/authorization:

Subject: Tender Reference

Manufacturer (name and address of manufacturer (herein referred to as _____ "Short form name")) - belongs to the _____ Group of Companies with ultimate parent (Name of parent manufacturer company), the latter being a corporation formed and governed under the laws of the United States of America.

_____ (Name of parent manufacturer company) is an established and reputable manufacturer of (list products): _____, having factories located in _____ (City/State)

_____ ("Short form name") confirms that:

Reseller full company name

Reseller full address

(herein "short-form Reseller's name")

Can submit a bid, and subsequently negotiate and sign the contract on its own costs, name and behalf, as an independent contractor, subject exclusively to the terms and conditions between you and short-form Reseller's name, against Tender Reference & closing date for the above goods manufactured by (Name of parent manufacturer company).

_____ (Short-form name of Reseller) is not an agent or representative of _____ (Short form name) neither have they any authority to bind _____ (Short form name) in any manner whatsoever.

Tender date is: DD/MM/2022

This certificate is only valid for the tender mentioned above.

Thank you in advance.

Answer 1:

In order to prove requirements of the Bidding documents prescribed in the Bidding Form: Manufacturer's authorization, it is acceptable to submit Manufacturer's declaration/authorization with the proposed text. **This applies to all lots.**

Question 2:

Lot 12 - Mass Spectrometry

"We need clarifications regarding Manufacturer authorization text given in tender documentation on pages 62 and 63. Text in this authorization is not acceptable for Manufacturer of goods.

Please clarify is it possible to submit Manufacturer authorization/declaration with text that essentially covers requested authorization text, but in wording that is acceptable for manufacturer? This type of authorization/declaration was accepted in previous tender published

by Public Investment Management Office and financed by EIB. Text of such authorization is approved by commercial and legal department of manufacturer and is given bellow.

This territory is covered by Designated Reseller (distributor) and this company is acting in its name not as agent or representative of manufacturer. Distributor is in contractual obligation for after sales support.

Text of authorization/declaration:

TO WHOM IT MAY CONCERN

_____ name of Manufacturer (herein referred to as _____ "Short form name") confirms that:

Reseller full company name

Reseller full address

(herein "short-form Reseller's name")

is presently an _____ ("Short form name) authorized Reseller in Serbia, Macedonia and Montenegro for

the sales and after sales service of the following _____ (Short form name) products as per the terms of the International Designated Reseller Program Agreement No. _____

effective as of January 1st, 2022 and valid until December 31st, 2024, signed with _____ (Short form name):

Product line listed _____

and related parts

It is hereby acknowledged that, as a matter of fact, "short-form Reseller's name" is (Short form name) sole authorized reseller for above Instruments in Serbia, Macedonia and Montenegro at present, although there is nothing, whether from a contractual or legal standpoints, preventing Agilent from appointing new resellers in said country. short-form Reseller's name" is not an agent or representative of (Short form name) and acts as an independent contractor.

Name:

Signature;

Answer 2:

In order to prove requirements of the Bidding documents prescribed in the Bidding Form: Manufacturer's After Sales Authorization, it is acceptable to submit Manufacturer's declaration/authorization with the proposed text. **This applies to all lots.**

Question 3:

Lot 11 - Raman Imaging

"Dear Sirs,

in the Raman imaging system, we would like to offer you a high-end confocal Raman microscope.

But, we noticed that you are requesting following feature/specification for:

Line 3 - The system should have 4 gratings fully automated and computer controlled, to guarantee a low and a high spectral resolution capability at any proposed wavelength.

System that we would like to offer can accommodate 4 gratings, but 2 two of them are automated and computer controller at once. This exchange is designed in a way that is very simple and repeatable. You can't missalign the system by doing that. We hope this solution can be acceptable for you.

You will never use all 4 gratings at the same time in automated fashion for the lasers you are planning to have with this system.

You didn't also specified which grating you would like to have, means the grating density. We can provide with the system following gratings: 600, 1200, 1800, 2400, 3600 lines/mm.

next, you are also asking in:

Line 21- Software should include mosaicking capability to generate large area extended image of the sample and it should permit low/high magnification video images to be simultaneously visualized in order to facilitate finding the region of interest in any sample.

Our software can provide so called montage of white light images to generate large area extended image, which can be used e.g. for mapping. As for low or high magnification images of the sample it depends on magnification used e.g. low 5x or high 100x, we can either show only low magnification image with eg. 5x objective or high resolution image if for example x100 objective is used. By ""montage"" of white light images, you will be able to visualize and find region of interest in you sample in similar fashion like you are requesting.

Would be this acceptable solution?

This requested specification is somehow specific to only one Manufacturer and can't be offered exactly in the same way by the others. By keeping this specification like it is now, you will restrict others to offer similar solution.

Therefore we would like to suggest you to change this line and add following:

Line 21- Software should include mosaicking capability to generate large area extended image of the sample and it should permit low/high magnification video images to be simultaneously visualized in order to facilitate finding the region of interest in any sample. Bidder can offer also a similar solution, but with that it should be possible to generate large area extended white light image that can be used for Raman mapping.

Answer 3:

The listed specifications are derived from the hands-on expertise of our researchers. All specifications are defined by keeping in mind the diversity of the users in our institute, that are going to be the end-users of the equipment.

Regarding line 3 – fully automated gratings: we are only interested in fully automated grating switching.

Regarding line 21 – Simultaneous Low/High magnification images: due to large variety of samples that we are planning to investigate with the Raman imaging microscope, we need precise positioning of the laser beam on the sample surface. Our goal is to cover a wide range of scientific areas with the Raman microscope, since we have physicists, chemists, material scientists and biologists who plan on actively using this piece of equipment, that, therefore must be as versatile as possible. Sometimes, during the in-vivo studies, we need good imaging and ability to navigate the biological samples in timely manner. The initial need is to have a large mosaic image obtained with a low magnification objective, that is actively used to relocate with the high magnification objective continuously keeping a track of the sample positioning. Therefore, we decided to require an option for simultaneous low/high magnification images visualization, in order to facilitate finding the region of interest in any sample. Mosaicking ability is therefore mandatory, as well as the ability to relocate between the objectives actively for the piece of equipment to serve our needs fully.

Question 4:

Lot 4 - Inductively Coupled Plasma-Chemical Vapor Deposition

Referring to lines 27 and 30 of the technical requirements for LOT04 - Inductively Coupled Plasma-Chemical Vapor Deposition system, could the Purchaser clarify whether two (2) years of warranty or one (1) year of warranty is required for the tool? The warranty starts after installation and testing of the system with all its parts and their performances.

Answer 4:

Minimum 1 year warranty is required. Please find the updated excel file and the Amendment no. 1 to Bidding documents reflecting this attached to these responses.

Question 5:

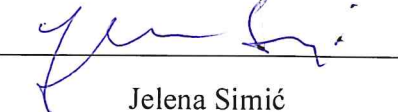
Lot 4 - Inductively Coupled Plasma-Chemical Vapor Deposition

Referring to line 29 of the technical requirements for LOT04 - Inductively Coupled Plasma-Chemical Vapor Deposition system, does the Purchaser agree to extend the delivery time from six (6) months to nine (9) months from the Purchase Order? The question is caused by the breakdown of supply chains and the lack of raw materials and electronic components on the global market, which leads into the inability to produce such a complex device in primarily required time.

Answer 5:

Due to understandable reasons, delivery time can be extended for this piece to 9 months. Please find the updated excel file and the Amendment no. 1 to Bidding documents reflecting this attached.

Public Procurement Committee


Jelena Simić