## Procurement of equipment for Mother and Child Institute Dr Vukan Čupić, Belgrade Clarification no. 1 Issued on January 20, 2020

Please let us have your clarifications based on our following request:

The public invitation on the Internet site http://www.obnova.gov.rs/ was published on January 2, 2020 and on the Public Procurement Portal on January 3, 2020.

**Question number 1**: Please let us know what is the official day of the procurement publication?

Answer: The official date of the procurement is January 2, 2020

On page 27 of the Procurement Documents, ITB 7.1 it is written: To submit clarification requests, use this Clarification\_Request (click the blue underlined text).

This indicates that there is some link to the request form, but it does not exist in the documentation.

Question number 2: Is there a special link to submit clarification requests?

Answer: Check the Tender documents, Ctrl+click under the text Clarification request is command for redicrecting to web page where you can submit questions.

**Question number 3**: Will the Contracting Authority accept the proforma invoices, invoices, Performance Security and Bank Guarantee for Advance Payment from each of the participants in the Joint Venture individually and will accordingly the VAT Exemption Certificates be issued to each of the participants individually?

Answer: Contracting Authority will accept the proforma invoices, invoices, Performance Security and Bank Guarantee for Advance Payment from each of the participants in the Joint Venture individually

On page 59 of the Procurement Documents it is written: Maximum period for repair and replacement from the moment of declaring - 15 (fifteen) days.

**Question number 4:** Please confirm that the request relates to a deadline for replacement of the defective part and not to replacement of the complete system?

Answer: Deadline for replacement is related to defective part of the system.

**Question number 5:** Please extend the replacement period to 30 days because the 15-day deadline is impossible for equipment declared as a source of ionizing radiation because it is necessary to obtain a license from the Serbian Radiation and Nuclear Safety and Security Directorate and their legal dead line is 30 days.

Answer: Replacement period will be extended through the Amendment of TD.

Question number 6: In Lot 4, Radiology, item ID 4.4.2. Radiography Fluoroscopy system with dynamic Flat Panel Detector for interventional and diagnostic abdominal and urology procedures

Item 23 states the technical requirement of "Motorized lateral movement: 24cm"

We ask the Purchaser to amend or change this request so that it reads

"Motorized lateral movement: min. 24cm".

In all other points are stated the minimum requirements that the bidder has to fulfill, so we believe that in the case of this position, that was the intention, and that the determinant of min. has omitted.

Answer: It is acceptable. Specification for item 23, for 4.4.2. Radiography Fluoroscopy system with dynamic Flat Panel Detector for interventional and diagnostic abdominal and urology procedures defines minimum for the motherized lateral movement is 24 cm.

## Question number 7: In Lot 4, Radiology, item ID 4.4.2. Radiography Fluoroscopy system with dynamic Flat Panel Detector for interventional and diagnostic abdominal and urology procedures

Item 25 specifies the technical requirement of "Progressive variable imaging chain movement speed" and item 26 specifies the technical requirement of "min.150cm / sec".

We ask the Purchaser to amend or change this request so that it is one position and reads

"Progressive variable imaging chain movement speed min.150mm / sec"

Justification: We believe that the Purchaser accidentally split the request into two parts,

each of which is not logically defined and determined individually.

Also, the 150cm / sec unit is oversized, as no global manufacturer can nearly meet the defined requirement, nor would such speed make sense for diagnostic purposes. That is why we believe that the unit of measure cm / sec is inscribed instead of mm / sec. Please, could you modify it.

**Answer:** Lines 25 and 26 are merged in one line (due to technical error technical requirement is separated in two lines. Also, the tecnical error is measurement units, the required Progressive variable imaging chain movement speed min.150mm / sec

**Question number 8:** In Bidding Documents in Price Schedule template it is envisaged that the bidder gives the price on parity DAP, according to the actual Incoterms. Also, in Bid Submittion Form (page 47 of 92), the Total price of Bid should be given on parity DAP (insured and delivered on site, excluding VAT and Customs Duties on import).

Since above conditions/incoterms and templates are only applicable in case of foreign bidders and not for bidders from Republic of Serbia (Customs law and VAT law are not taken into consideration because the price of Bid must include import costs, customs duty and 20% VAT for turnover on the theritory of Republic of Serbia), we kindly ask for instructions how bidders from Republic of Serbia should give the price of Bid. Othervise, we kindly ask you to confirm if this project is examped from customs and VAT and in acordance to that provide instructions how local bidders can be examped from customs and VAT for turnover within Republic of Serbia.

## **Answer:**

Project is exempted from customs and VAT. After contracting successful bidders will be provided with instructions.

**Question number 9:** In Bidding Documents, Section VIII. Special Conditions of Contract, Point no. GCC 15.1 (page 86/92), payment conditions are defined as follows:

- i) Advance Payment: 50 (fifty) percent of the Contract Price shall be paid upon submission of invoice and a bank guarantees: (1) for performance security of the contract and (2) for advance payment in equivalent amount in the form provided in the bidding documents or another form acceptable to the Purchaser.
- (ii) On receiving: 40 (forty) percent of the Contract Price shall be paid upon on receipt of the Goods.
- (iii) Implementation of Related Services: Ten (10) percent of the Contract Price of the Goods shall be paid upon implementation of all related services stipulated, related to proper functioning of goods, such as but not limited installation, burn testing, training etc. (per item).

Since the subject of this bid considers delivery of different equipment with its installation and application training, and since the local legislation defines that contract with this scope can be invoiced only upon installation of equipment and implementation of contracted services, we suggest redefining of payment conditions as follows:

- i) Advance Payment: 50 (fifty) percent of the Contract Price shall be paid upon submission of invoice and a bank guarantees: (1) for performance security of the contract and (2) for advance payment in equivalent amount in the form provided in the bidding documents or another form acceptable to the Purchaser.
- (ii) Receiving of goods and implementation of Related Services: 50 (fifty) percent of the Contract Price shall be paid upon on receipt of the Goods and upon implementation of all related services stipulated, related to proper functioning of goods, such as but not limited installation, burn testing, training etc. (per item).

**Answer:** Purchaser defines the milestones in payment dynamic. Supplier is not obliged to issue separate invoices for delivery and installations(related services), it is possibility to issue invoice after delivery and after completion of related services. The invoice issued on 50% of the Contract price will be accepted.

**Question number 10:** After reviewing the tender documentation of the public invitation for submission of bids, in the international open tender procedure for the procurement of equipment for Mother and Child Institute Dr Vukan Čupić, Belgrade, IOP/38-2019/UHI, for Lot No. 9-Laboratory, Item 26- Multiplate analyzer, we have concluded that the technical specification was incorrectly stated, and by this letter we want to draw your attention on it, and propose adequate and necessary changes.

The abovementioned technical specification does not correspond to the required analyzer, trademarked Multiplate analyzer, manufactured by ROCHE Diagnostics, as the gold standard in the field of aggregation or platelet function testing.

Please, change the technical specification in a way that meets the requirements of the subject, and eliminate any irregularities by integrally accepting the valid technical specification for the Multiplate analyzer, or amending and correcting the existing technical specification.

Enclosed, please find the technical specification for the Multiplate analyzer.

Please correct these inconsistencies and irregularities in the technical specification within the legally prescribed timeframe so that the procedure and process for procurement of all laboratory equipment in Lot 9 can be carried out undisturbedly, according to Public Procurement Law of Serbia.

We point out these irregularities and inconsistencies in a good and timely manner and we expect that you will correct them and align the technical specification with the subject of the procurement (Multiplate analyzer) as soon as possible, to ensure that the procurement process will be carried out smoothly, without potential problems, in a lawful and regular manner.

Procurement of Lot 9 cannot be successfully carried out and executed unless the technical specification is properly arranged for the required Multiplate analyzer and these omissions or mismatches and irregularities related to the technical specification, are corrected.

Thank you for your understanding. We expect changing of the tender documentation ( technical specification), as the only correct possibility and option.

Attachment:

Technical specification for Multiplate analyzer

Answer: Please see Amendment no.2 to TD

**Public Procurement Commission**